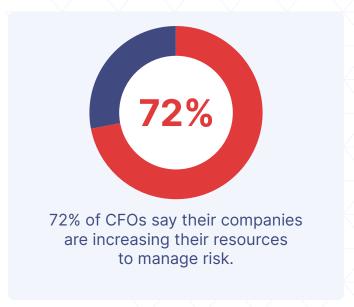


# The Financial Risk Assessment Checklist

Fortifying resilience for your growth-stage company through effective financial risk management

At a high level, understanding financial risk comes down to **cash flow**. As the movement of money in and out of your company, cash flow is essential to your company's operations. A range of financial risks can disrupt this flow, potentially preventing you from meeting your financial commitments and goals. These risks may include non-payment by clients, shifts in market conditions, and issues such as mismanagement.

Conducting a full financial risk assessment allows you to analyze your business's financial vulnerabilities and make decisions based directly on the impact of these risks on your company. With a clear startup financing strategy and business model, you can determine which financial risks apply.



# But how do you know what to take into account? Are there financial factors at play that you haven't considered?

Work your way through the checklist below to conduct a thorough evaluation. Check off each box with the potential to impact your company—you'll be left with a comprehensive set of financial pitfalls to prepare for to ensure your business remains resilient and practices effective financial risk management.



#### Market Risks

Is your industry affected by **GDP growth rates**?

Does **inflation** impact your company's sector?

Can **unemployment rates** affect your company's growth potential?

Do you have well-established competitors in your space?

Are **new competitors** entering the market?

Does your industry include regulations or government policies that can affect market dynamics?



#### Credit Risks

Do your **customers have poor financial health**? (e.g., credit scores, payment histories, and financial statements)

Do your **suppliers lack the financial stability** to meet their obligations and avoid disruptions in your supply chain?

Do you need to calculate your company's **debt ratios**?

Are you struggling with any repayment schedules?

Do you need to create more accurate **cash flow forecasts**?

Do you need to identify and appraise assets that can serve as collateral for working capital, CapEx, or growth capital loans?



## Liquidity Risks

Is your company affected by the timing of cash inflows and outflows?

Do you have **overdue accounts receivable**?

Could your company experience **unforeseen costs** such as legal fees, equipment breakdowns, or sudden increases in supplier prices? Does your business struggle with inadequate **startup financing options**?

Do you have **inventory management** issues?

Do you have **debt obligations**, especially high levels of debt with short-term maturities?



#### **Operational Risks**

Have you reviewed your **business processes** for inefficiencies?

Do you need to cut down on operational costs?

Do you need to implement or upgrade **IT infrastructure**?

Do you need to improve hiring practices and training?

Does your business lack operational scalability?

Does your business need to improve **customer satisfaction and retention** rates to remain viable and support cash flow?



### Cost Control & Capital Allocation Risks

Does your business require high **overhead expenses**?

Have you evaluated your **non-essential spending**?

Are there any areas of the business you **underinvest** in? (Is there insufficient capital dedicated to R&D, marketing, and talent acquisition?)

Do you need more robust budgeting, modeling, and forecasting?

Does your business struggle to balance **debt and equity financing**?

Do you struggle with limited diversification of investments and revenue sources?

Now that you've reached the end of the checklist, you'll see based on the boxes you selected which financial risk factors need to be investigated further to maintain a healthy flow of capital for your company.

The multifaceted landscape of financial risks, from liquidity and operational challenges to cost control and capital allocation risks, underscores the complexity of managing startup financing and maintaining a growing company's financial health. Considering the breadth and depth of these factors, working with a trusted partner in financial advisory services can offer invaluable expertise to help your team mitigate these risks more effectively.

With 5th Line in your corner, you'll have the power to take the next step. Now that you know what to look for and have built out your full risk profile with the checklist, we can help you advance your financial risk management with expert financial support. We've partnered with many growth-stage companies, and we know what it takes to guide you through financial risk management challenges.

Ready to build a stronger financial foundation and receive personalized advising as you secure capital, manage cash flow, and scale?

Contact Us



#### **About 5th Line**

5th Line is a leading aggregator of vertically focused financial services. We offer a suite of tailor-made solutions in the areas of financial operations, strategic planning, and transaction advisory, with a specialty in raising non-dilutive capital for clients seeking as much as \$250MM.

Our expertise is in supporting management teams, investors, and boards with unique business needs and maximizing value for their shareholders. With our team of experienced founders, operators, and investors, we excel at understanding the present needs in the market and identifying the true value in every client with whom we work.

To learn more about 5th Line and the work we do, visit https://5thline.co/