

# Increased Profitability: bio365's Road to Expanded Production Capabilities

## Company Background:

bio365 is a soil producer specializing in organic, nutrient-enriched, biochar-based soils tailored for controlled environment agriculture. As future generations face dwindling topsoil and climate instability, their innovative solutions optimize plant growth, water efficiency, and soil health while reducing environmental impact.

## Objective:

bio365 was ready to ramp up production, but lacked the equipment to make it happen. As an angel-backed company in need of funding for new equipment, they had worked previously with some direct equipment financing firms with subpar results. Still looking to increase their output and drive profitability, they then engaged 5th Line as an experienced, reliable firm that could help them find flexible capital partners and negotiate the best terms for a capital expenditure loan.

## Top Concerns



Needed capital to procure the new equipment required to increase production.



Wanted to focus on expanding inventory and product sales instead of vetting another direct equipment financing firm.



Required reputable capital partners for a Capex facility.





## The Core Solution

The 5th Line team identified and reviewed new capital partners for bio365 from our network of lenders. We worked together to choose a flexible, reliable firm and secure the best terms for bio365's production strategy.

Our lending partner offered a favorable \$3MM Capex Facility that aligned with bio365's production expansion strategies and planned expenditures. The facility enabled bio365 to purchase new equipment, increasing their production capabilities and output potential. bio365 is now able to focus on product sales and continued growth.

## Results



Secured a Capex Facility with favorable, personalized terms



Expanded bio365's production capacity and profitability



Partnered with a flexible, reputable lender with an understanding of bio365's unique capital expenditure goals